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In the Matter of)
1998 Biennial Regulatory Review Spectrum Aggregation Limits for Wireless Telecommunications Carriers)) WT Docket No. 98-205)
Cellular Telecommunications Industry Association's Petition for Forbearance from the 45 MHz CMRS Spectrum Cap)))
Amendment of Parts 20 and 24 of the Commission's Rules Broadband PCS Competitive Bidding and the Commercial Mobile Radio Service Spectrum Cap)) WT Docket No. 96-59))
Implementation of Sections 3(n) and 332 of the Communications Act) GN Docket No. 93-252
Regulatory Treatment of Mobile Services	<i>)</i>)

REPLY COMMENTS OF U S WEST WIRELESS, L.L.C.

U S WEST Wireless, L.L.C. ("U S WEST") hereby submits its reply comments in support of the comments urging the Federal Communications Commission ("Commission") to retain its 45 MHz broadband CMRS spectrum cap in the abovereferenced proceeding.

The majority of comments filed in this proceeding demonstrated that there are compelling reasons to keep the CMRS spectrum cap in place: the spectrum cap encourages market entry by new entrants such as U S WEST, it ensures the

¹ See, e.g., comments of the Personal Communications Industry Association ("PCIA"); Sprint PCS; MCI WorldCom, Inc. Notice of Proposed Rulemaking, WT Docket No. 98-205, WT Docket No. 96-59 and GN Docket No. 93-252, FCC 98-308, rel. Dec. 10, 1998 ("Notice"). Comments filed Jan. 25, 1999.

continued presence of multiple market participants, and it promotes innovation and efficiency. Moreover, the CMRS spectrum cap is a "minimally intrusive" form of regulation that is not impeding any carrier's ability to aggressively compete in the market. While it is premature to remove the CMRS spectrum cap at this time, the Commission should revisit the issue in the next biennial review, at which time the still-nascent PCS industry will have had more time to become more established in the market.

I. THE CMRS SPECTRUM CAP ENCOURAGES COMPETITION AND FURTHERS THE PUBLIC INTEREST

The CMRS spectrum cap, which was instituted less than three years ago, is structured to ensure that there are multiple competitors in the market. In that regard, the spectrum cap is consistent with the Commission's allocation of six distinct blocks of PCS spectrum to facilitate diversity in the market. As the Commission itself has recognized, these new entrant PCS providers are still in the early stages of competing with incumbent cellular carriers. The public interest benefits of the CMRS spectrum cap are that it allows new entrants to build a presence in the market and it prevents any single competitor from acquiring an undue concentration of spectrum.

U S WEST agrees with those commenters who stated that PCS has had a significant positive impact in stimulating competition in the CMRS market.³

² Third Annual CMRS Competition Report, 13 FCC Rcd. at 19746, 19749 (1998).

³ See, e.g., Sprint PCS at 8.

However, this competition is still in its early stages. The Commission's most recent data regarding CMRS competition indicated that 87 percent of all broadband CMRS customers are served by an incumbent cellular carrier. US WEST market surveys suggest that, in the five large metropolitan corridors where it currently operates, the incumbent cellular carriers still enjoy more than a 60 percent market share. As a D-E licensee and thus the fifth entrant in the market, US WEST faces an uphill battle in gaining market share from these entrenched incumbents.

Not surprisingly, the situation is much worse in rural areas. The <u>Notice</u> indicates that customers in approximately 40 percent of all BTAs nationwide do not have access to either a PCS or digital SMR provider. As Commissioner Gloria Tristani observed, "For these consumers, the cellular duopoly that was uniform at the time we adopted both the cross-interest rule and the spectrum cap, still prevails." The CMRS spectrum cap preserves diversity in all markets by preventing excessive concentration of spectrum ownership.

Moreover, the CMRS spectrum cap promotes innovation and efficiency. As Sprint PCS correctly observed, the deployment of second generation technologies since the cap was adopted has significantly increased the capacity of CMRS using the same amount of spectrum.⁸ The spectrum cap also has encouraged incumbent

⁴ Id. at 9 (citing Third CMRS Competition Report, 13 FCC Rcd. at 19749).

⁵ <u>Third CMRS Competition Report</u> at Table 5D, Total Year-End Subscribership, Page B-8.

⁶ These markets are Denver, Phoenix-Tucson, Portland, Seattle and the Twin Cities.

⁷ Separate Statement of Commissioner Gloria Tristani attached to the Notice.

⁸ Sprint PCS at 12.

cellular carriers to convert their analog systems to more efficient digital technologies. With the deployment of third generation technology, spectrum efficiency should continue to increase at a rapid rate under the spectrum cap. 10

II. THE CMRS SPECTRUM CAP IS NOT HARMING COMPETITION

U S WEST agrees with the Commission's prior statement recognizing that the CMRS spectrum cap is a "minimally intrusive means of ensuring that the mobile communications marketplace remains competitive and retains incentives for efficiency and innovation." As PCIA noted in its comments, the spectrum cap eliminates the need for the Commission to impose intrusive and costly regulations as a means of protecting the growth of competition. Rather, it serves as a "bright line" rule that is easy to follow and easy to administer. The Commission's spectrum cap strikes the proper balance between overly-burdensome regulation and premature deregulation of a market where competition is still developing.

The CMRS spectrum cap is not harming competition in the CMRS market. A number of commenters make generalized assertions that the spectrum cap must be eliminated to accommodate new services, but their claims are entirely speculative.¹³

[°] PCIA at 12.

¹⁰ Sprint PCS at 13.

In the Matter of Implementation of Sections 3(n) and 332 of the Communications Act, et al., Third Report and Order, 9 FCC Rcd. 7988, 7999 ¶ 16 (1994).

¹² PCIA at 7.

¹³ SBC Wireless, Inc. makes the vague claim that its network is "fully utilized in delivering quality voice traffic," but it also concedes that it has been able to convert its principal cellular markets from analog to digital in order to more efficiently utilize its existing spectrum. SBC Wireless at 10. That is exactly the response the spectrum cap is designed to encourage.

In the five metropolitan corridors where U S WEST has entered the market, no carrier holds more than 35 MHz of CMRS spectrum throughout the MTA or BTA, let alone the 45 MHz permitted under the cap. ¹⁴ As wireless applications evolve and additional spectrum is made available (e.g., as part of the proceeding considering whether to allocate additional spectrum for 3G technologies), the Commission can and should examine the need for raising the cap. ¹⁵ Doing so at this time, however, is simply premature.

For these reasons, the Commission should retain the CMRS spectrum cap and revisit the issue in the next biennial review.

Respectfully submitted,

U S WEST WIRELESS, L.L.C.

Bv:

Jeffry A. Bruegeman (RW)

Suite 700

1020 19th Street, N.W. Washington, DC 20036

(303) 672-2799

Its Attorney

Of Counsel, Dan L. Poole February 10, 1999

[&]quot;Sprint PCS found that only one carrier holds 45 MHz of CMRS spectrum in only one BTA nationwide, which shows that U S WEST's markets are not unique. Sprint PCS at 14. Moreover, Western Wireless has waiver petitions pending as to 55 MHz it holds in MTA/cellular population overlaps represented to be 13.6% in the Denver MTA and 11.63% in the Oklahoma City MTA. Western Wireless at 6-7.

¹⁵ U S WEST has advocated that, in the event the spectrum cap impacts the ability of some PCS carriers to provide 3G services, the cap should be raised rather than entirely eliminated. <u>In the Matter of Spectrum Issues Related to Third Generation Wireless/IMT-2000</u>, Report No. IN 98-48, Amended Comments of U S WEST, Inc. filed Oct. 5, 1998 at 7-8.

CERTIFICATE OF SERVICE

I, Rebecca Ward, do hereby certify that on this 10th day of February, 1999, I have caused a copy of the foregoing REPLY COMMENTS OF U S WEST WIRELESS, L.L.C. to be served, via first class United States mail, postage prepaid, upon the persons listed on the attached service list.

Rebecca Ward

^{*}Served via hand delivery

*William E. Kennard Federal Communications Commission 8th Floor Portals II 445 12th Street, S.W. Washington, DC 20554

*Michael K. Powell
Federal Communications Commission
8th Floor
Portals II
445 12th Street, S.W.
Washington, DC 20554

*Susan P. Ness Federal Communications Commission 8th Floor Portals II 445 12th Street, S.W. Washington, DC 20554

*Thomas Sugrue Federal Communications Commission Room 5002 2025 M Street, N.W. Washington, DC 20554

*Pieter van Leeuwen Federal Communications Commission 8th Floor 2000 M Street, N.W. Washington, DC 20036 *Gloria Tristani Federal Communications Commission 8th Floor Portals II 445 12th Street, S.W. Washington, DC 20554

*Harold Furchtgott-Roth
Federal Communications Commission
8th Floor
Portals II
- 445 12th Street, S.W.
Washington, DC 20554

*Policy and Rules Branch Commercial Wireless Division Federal Communications Commission Room 700 2100 M Street, N.W. Washington, DC 20554

(Including 3x5 inch diskette w/cover letter)

*David Krech Federal Communications Commission 8th Floor 2000 M Street, N.W. Washington, DC 20036

*International Transcription Services, Inc. 1231 20th Street, N.W. Washington, DC 20036

(Including 3x5 inch diskette w/cover letter)

Carol L. Tacker SBC Wireless, Inc. Suite 100A 17330 Preston Road Dallas, TX 75252 Mary McDermott Brent Weingardt Personal Communications Industry Association, Inc. Suite 700 500 Montgomery Street Alexandria, VA 22314

Alan S. Tilles
David E. Weisman
Shulman, Rogers, Gandal
Porder & Ecker, PA
3rd Floor
11921 Rockville Pike
Rockville, MD 20852

Jonathan M. Chambers Sprint PCS Suite M112 1801 K Street, N.W. Washington, DC 20006

PCIA

wwc

WOTI

NC

Louis Gurman Jerome K. Blask Gurman, Blask & Freedman, Chrtd. Suite 500 1400 16th Street, N.W. Washington, DC 20036 Mary L. Brown Elizabeth A. Yockus MCI WorldCom, Inc. 1801 Pennsylvania Avenue, N.W. Washington, DC 20006

David L. Hill O'Connor, Hannan, LLP Suite 800 1919 Pennsylvania Avenue, N.W. Washington, DC 20006-3483 James F. Rogers Latham & Watkins Suite 1300 1001 Pennsylvania Avenue, N.W. Washington, DC 20004

TCP

Theresa A. Zeterberg Cole, Raywid & Braverman, LLP 2nd Floor 1919 Pennsylvania Avenue, N.W. Washington, DC 20006 Raidza Wick America One Communications, Inc. 4th Floor 2650 Park Tower Drive Vienna, VA 22180 Henry Goldberg AOCI W. Kenneth Ferree Goldberg, Godles, Weiner & Wright 1229 19th Street, N.W. Washington, DC 20036

Michael K. Kurtis Jeanne W. Stockman Kurtis & Associates, PC Suite 600 2000 M Street, N.W. Washington, DC 20036

DIGIPH

RURAL

Carole C. Harris McDermott, Will & Emery 600 13th Street, N.W. Washington, DC 20005-3096

SCSI

CCP

Robert P. Edwards, Jr. **Troutman Sanders** Southern Communications Services, Inc. **Suite 5200** Nations Bank Building 600 Peachtree Street, N.E. Atlanta, GA 30308-2216

E. Ashton Johnston Paul, Hastings, Janofsky & Walker, LLP 10th Floor 1299 Pennsylvania Avenue, N.W. Washington, DC 20004-2400

Michael R. Bennet Caressa D. Bennet Edward D. Kania

Bennet & Bennet, PLLC

Suite 500

1019 19th Street, N.W. Washington, DC 20036

Richard Rubin Stephen E. Holsten Fleischman and Walsh, LLP 6th Floor 1400 16th Street, N.W. Washington, DC 20036

D&E

William B. Barfield Jim O. Llewellyn **BellSouth Corporation Suite 1800** 1155 Peachtree Street, N.E. Atlanta, GA 30309

David G. Frolio BellSouth Corporation 1133 21st Street, N.W. Washington, DC 20036 Michael F. Altschul Randall S. Coleman Cellular Telecommunications **Industry Association** Suite 800 1250 Connecticut Avenue, N.W. Washington, DC 20036

John F. Raposa Andre J. Lachance GTE Service Corporation 1850 M Street, N.W. Washington, DC 20036 R. Michael Senkowski Peter D. Shields Karen A. Kincaid Wiley, Rein & Fielding 1776 K Street, N.W. Washington, DC 20006

Mark J. O'Connor Teresa S. Werner Piper & Marbury, LLP 7th Floor 1200 19th Street, N.W. Washington, DC 20036 OMNIPOINT

John A. Pendergast

D. Cary Mitchell

Blooston, Mordkofsky, Jackson & Dickens
2120 L Street, N.W.

Washington, DC 20037

Ashton Hardy Mike Lamers Hardy & Carey, LLP Suite 225 111 Veterans Boulevard Metairie, LA 70005

RADIOFONE

John T. Scott III

Crowell & Moring, LLP
1001 Pennsylvania Avenue, N.W.
Washington, DC 20004

S. Mark Tuller Bell Atlantic Mobile, Inc. 180 Washington Valley Road Bedminster, NJ 07921 Howard J. Symons
Fernando R. Laguarda
Elizabeth H. Valinoti
Mintz, Levin, Cohn, Ferris,
Glovsky and Popeo, PC
Suite 900
701 Pennsylvania Avenue, N.W.
Washington, DC 20004

Douglas I. Brandon AT&T Wireless Services, Inc. 4th Floor 1150 Connecticut Avenue, N.W. Washington, DC 20036 Pamela J. Riley David A. Gross AirTouch Communications, Inc. Suite 800 1818 N Street, N.W. Washington, DC 20036 David Gusky
Telecommunications Resellers
Association
Suite 1201
1730 K Street, N.W.
Washington, DC 20006

Linda L. Oliver Jennifer A. Purvis Hogan & Hartson, LLP 555 13th Street, N.W. Washington, DC 20004

Alan Y. Naftalin George Y. Wheeler Peter M. Connolly Koteen & Naftalin, LLP Suite 1000 1150 Connecticut Avenue, N.W. Washington, DC 20036

TDSI

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